

# **Electric Scooter business for sale**

Very easy to manage, training and contact numbers for business associates will be provided

No employees, owner operated, the owner usually work 10~20hours/week most of jobs are local delivery

### Inclusions:

- \* Domain: Includes both .com and .com.au domains.
- \* Logo: Professionally designed brand logo.
- \* Website: Fully functional e-commerce website.

\* Stock: Electric scooters and accessories available for an additional cost (Approx. \$20,000 as of 19th of Oct, 2023, with fluctuating stock levels due to ongoing operations).

\* Contacts: Access to multiple reliable suppliers of electric scooters and accessories.

\* Import Broker: A trusted partner for seamless international importing.

\* Shipping Agent (China): Established connections with a

PriceSOLDProperty TypeBusinessProperty ID396

Eva Xu - 0457 215 890

Agent Details

Office Details LUX Business Sales & Advisory 0427 674 974



legitimate, cost-effective, and efficient shipping agent in China, capable of handling sensitive goods such as lithium batteries.

\* Scooter Manufacturer (China): Direct contact with the manufacturer in China.

\* Local Suppliers: Contacts with two reliable scooter suppliers in Australia (Sydney and Melbourne).

\* Repair Shops: Access to trustworthy scooter repair shops.

### **Business Highlights:**

\* Financials: Over the last 12 months, the business has achieved sales exceeding \$200,000, The sales of last month(July 2023) was \$30k, profit \$12k

\* Operational Model: Owner-operated with no employees. The owner typically invests 10-20 hours per week, primarily focused on local delivery.

\* Low Overhead: The business operates online, eliminating the need for a physical store. A small storage space (garage-sized) is sufficient. You can use your existing space or rent storage for just \$400 per month, capable of accommodating approximately \$40,000 worth of stock.

\* Flexibility: No fixed rent fees. Only the \$400/month storage cost is incurred. If you have a larger home or garage, you can manage operations from there.

\* Customer Base: While the business primarily operates online, some customers prefer warehouse pickups or local delivery, making it an excellent fit for individuals residing in Brisbane or the Gold Coast.

\* Growth Potential: Electric scooters are gaining popularity, and this business has significant growth potential.

The only reason for selling this flourishing business is the owner's return to their home country. Don't miss out on this fantastic opportunity in the booming electric scooter industry.

## FOR SALE: \$139,000 + Stock Approx.\$20,000

Contact the exclusive business broker now for further information on this business investment opportunity

#### Eva Xu

Sales Consultant

LUX Business Sales & Advisory

M: 0457 215 890

- **T:** 1300 685 081
- E: eva@luxbusiness.com.au
- W: https://luxbusiness.com.au/

https://www.luxbusiness.com.au/consultant/7/lily-small

https://www.youtube.com/watch?v=5EsRZu0GlgM

Address: L 18, 175 Eagle St, Brisbane City 4000

Want to know more about this business? Simply submit an online confidentiality agreement. Or go to https://www.luxbusiness.com.au/ and use the reference number to search for the business.

We request that, before expressing an interest in this business, you have the necessary capital or equity.

The images shown are for illustrative purposes only. They do not purport to be an exact representation of the business. You are advised to conduct your due diligence. We accept no responsibility and disclaim all liability for any errors, inaccuracies, or misstatements. The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.