

Bubble Tea for Sale

A thriving and trend-forward business located in the 2nd largest shopping centre on the Gold Coast , which generated a record $1 billion in sales last year.

Prime Location in The FOOD AREA

Situated right in the heart of Food Area, Centre's premier dining precinct, Gotcha is the only bubble tea operator in the area – offering full visibility and no direct competition in this high-traffic area.

Premium, Farm-to-Cup Quality from Australia's Own Brand

Gotcha is a fast-growing Australian-owned company with over 60 stores nationwide and a rising international presence(5 years, 11 countries and over 200 stores). The brand controls its quality from the source, owning a tea plantation in the Ali mountains of Taiwan, delivering exceptional, premium-grade tea in every cup.

Exclusive Italian Gelato Collaboration

Gotcha Robina also serves authentic gelato developed through a

Price	290,000
Property Type	Business
Property ID	596

Agent Details

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Office Details

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unique partnership with a renowned Italian gelato company, offering a dessert experience that is exclusive, premium, and highly appealing to a broad customer base.

Merchandising with Global Brand Power

The store stocks a popular range of high-quality merchandise under the Gotcha label, which has secured a 5-year licensing deal with Disney. This includes character merchandise starting with Lilo & Stitch, aligning with the film's release on 25 May 2025, creating powerful ongoing sales opportunities.

Tech-Driven Efficiency = Higher Profits

Gotcha leverages advanced technology in daily operations, reducing labour requirements and minimising training needs. This streamlined technology significantly cuts operational costs while maximising service speed and overall profitability – making it a smart, scalable business model.

Why Invest in Gotcha?

- Located in a $1B+ retail hub
- No direct competition in the Kitchens
- Supported by a leading Australian franchise with global expansion
- Multiple revenue streams: tea, gelato, and exclusive merchandise
- Tech-integrated operations = lower costs, higher margins
- Turnkey business with proven systems and trained staff

This is your chance to take over a high-performing, low-overhead business in a booming location, backed by one of the most exciting brands in the beverage and retail space.

Attention investors, business migration buyers, and entrepreneurs! This business opportunity is in high demand, and it's not one to be missed.

For sale: $290,000?

Contact the exclusive business broker now for further information on this business investment opportunity.

Yeli Zheng

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https://www.youtube.com/watch?v=5EsRZu0GlgM

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Want to know more about this business? Simply submit an online confidentiality agreement. Or go to https://www.luxbusiness.com.au/ and use the reference number to search for the business.

We request that, prior to expressing an interest in this business, you have the necessary capital or equity.

Disclaimer:

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