



Vitamin and Health Food Store for Sale

Well-Established | Under Management | Prime Shopping Centre Location

An exciting opportunity is now available to purchase a profitable and well-established vitamin and health food store located in a highly popular shopping centre on Brisbane's southside.

Perfectly positioned in one of Brisbane's busiest shopping centres, this business benefits from strong foot traffic, loyal repeat customers, skilled staff, and smart systems already in place.

With health, wellness, natural therapies, nutrition and preventative care becoming more popular than ever, this business is well positioned in a growing and highly sought-after industry, with sales revenue increasing year after year.

Key Features and Benefits

- Prime location in the shopping centre

Price \$258,000 + Stock
\$100,000 approx.

Property Type Business

Property ID 696

Agent Details

Connie Zhang - 0494 647 332

Office Details

LUX Business Sales & Advisory
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- Well-established independent vitamin and health food store
- Currently operating under management
- Loyal customer base and regular repeat customers
- Skilled and qualified staff team already in place
- Highly capable store manager running daily operations
- No special licence required to operate
- Free training provided to the buyer
- Updated website and social media platforms established
- Active customer database with strong growth potential
- Loyalty program currently being upgraded to increase repeat sales
- Monthly newsletter already active
- Supplier and management product training provided to staff
- Companion selling encouraged to increase sales
- Newly renovated practitioner room ready for expansion

Strong Team and Easy Operation

The business is supported by a highly competent store manager who is close to qualifying as a naturopath. She is passionate about bringing her skills and education into the local community.

The store runs efficiently even when the owner is not on site, making this business suitable for both an investor-style buyer and an owner-operator.

There are also 6 casual staff members, many of whom have, or are acquiring, qualifications in nursing, dietetics, psychology, naturopathy or nutrition. Staff hours are carefully managed in line with customer traffic and sales performance.

Newly Renovated Practitioner Room

The store includes a newly renovated practitioner room, creating

excellent potential to add more health and wellness services, including:

- Naturopathy
- Dietetics and nutrition consulting
- Counselling
- Kinesiology
- Massage, Reiki and energy healing
- Acupuncture
- Beauty therapy
- Art and sound therapy

This offers strong potential to build the store into a local wellness hub and create additional revenue streams.

Growth Opportunities

A motivated new owner could further grow the business by:

- Operating the business personally to increase profit
- Hosting educational health talks for the community
- Partnering with local gyms to promote health and fitness products
- Introducing crystals and healing-related products
- Targeting younger customers with trending wellness and lifestyle products
- Expanding practitioner services
- Growing online sales, loyalty programs and social media marketing

Genuine Sale

The current owner is selling due to ill health, creating a genuine opportunity for the right buyer.

The hard work has already been done. A new owner can step in with confidence, continue the current operation, and focus on growth.

This is a rare opportunity to secure a well-established health and wellness business in a prime Sunnybank Hills shopping centre location.

Attention investors, business buyers, and entrepreneurs! This business opportunity is in high demand, and it's not one to be missed.

Contact LUX Business Sales & Advisory today to find out more.

FOR SALE: \$258,000 + Stock \$100,000 approx.

Contact the exclusive business broker now for further information on this business investment opportunity.

Connie Zhang

Business Broker and Advisor

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Connie Zhang Profile:

<https://www.youtube.com/watch?v=5EsRZu0GlgM>

Want to know more about this business? Simply submit an online confidentiality agreement. Or go to <https://www.luxbusiness.com.au/> and use the reference number to search for the business.

We request that, prior to expressing an interest in this business, you have the necessary capital or equity.

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